

Enterprise Florida Trade Leads by Sector

Report Date: 9/1/2013 - 9/30/2013



| Trade Lead I | Trade Lead Dat | EFI Source | Lead Company Name | Trade Lead Topic |
|--|----------------|-------------------|--|--|
| Apparel & Textiles | | | | Number of Lea 1 |
| L - 043077 | 09/28/2013 | EFI Taiwan Office | Hermes Clues Industries Company, Limited | Looking to buy printed fashion PE slipper PVC straps |
| Automotive/Ground Transportation | | | | Number of Lea 1 |
| L - 043084 | 09/30/2013 | EFI Taiwan Office | South China Sea Enterprise Company, Limited | Looking to buy petrol Ez-go/club car |
| Clean Technologies | | | | Number of Lea 1 |
| L - 043069 | 09/20/2013 | EFI France Office | Norwegian Coastal Administration | Norway-Ålesund: Remote measuring equipment for detection of oil at sea |
| Construction, Building & Heavy Equipm | | | | Number of Lea 2 |
| L - 043051 | 09/24/2013 | EFI Canada Office | Durock Inc. | Architectural coatings and exterior insulation |
| L - 043085 | 09/30/2013 | EFI Taiwan Office | Maow Yin Enterprise Company, Limited | Looking to buy Western Red Cedar |
| Consumer Goods & Home Furnishings | | | | Number of Lea 5 |
| L - 043076 | 09/28/2013 | EFI Taiwan Office | Golden Free Industrial Company, Limited | Looking to buy rubber bands |
| L - 043078 | 09/28/2013 | EFI Taiwan Office | Masaki Trading Company, Limited | Looking to buy crystal 6 tier christmas tree lucite cupcake holder |
| L - 043088 | 09/30/2013 | EFI Brazil Office | Tem Festa | Party supply store in Brazil is looking for new products |
| L - 043090 | 09/30/2013 | EFI Mexico Office | Eduardo Vega Jaramillo | Representation of food products and consumer products in Mexico |
| L - 043081 | 09/30/2013 | EFI Taiwan Office | Chuan-Hui International Trading Company, Limited | Looking to buy bronze plaques |
| Energy & Mining | | | | Number of Lea 2 |
| L - 043065 | 09/07/2013 | EFI U.K. Office | Corporate Services Benelux: British Embassy | United Kingdom-Sittingbourne: Electricity |
| L - 043066 | 09/07/2013 | EFI U.K. Office | Corporate Services Benelux: British Embassy | United Kingdom-Sittingbourne: Natural gas |

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| Financial/Professional Services | | | | Number of Lea 5 |
| L - 043020 | 09/12/2013 | EFI Canada Office | Local Media Marketing Inc. | On demand marketing support |
| L - 043063 | 09/19/2013 | EFI U.K. Office | The Council of the Borough of North Tyneside | United Kingdom-North Tyneside: Port management services |
| L - 043060 | 09/25/2013 | EFI U.K. Office | Transport for London (Commercial Services) | United Kingdom-London: Research and development services and related consultancy services |
| L - 043071 | 09/25/2013 | EFI France Office | Conseil Interprofessionnel du Vin de Bordeaux | France-Bordeaux: Public relations consultancy services |
| L - 043072 | 09/26/2013 | EFI France Office | Tekes – teknologian ja innovaatioiden kehittämiskeskus | Finland-Helsinki: Research and development services |
| Food Products, Processing & Packaging | | | | Number of Lea 2 |
| L - 043080 | 09/28/2013 | EFI Taiwan Office | Lohas Lifestyle Company | Looking to buy organic braun sugar products |
| L - 043079 | 09/28/2013 | EFI Taiwan Office | China Victor International Company, Limited | Looking to buy frozen mackerel fish |
| Industrial Equipment & Supplies | | | | Number of Lea 1 |
| L - 043037 | 09/16/2013 | EFI Canada Office | Logicap Engineering | Canadian software engineering services for manufactures of industrial products |
| Information Technology | | | | Number of Lea 6 |
| L - 043005 | 09/02/2013 | EFI Canada Office | Inovex | Software sales |
| L - 043073 | 09/18/2013 | EFI France Office | European Parliament, Directorate-General for Communication, Directorate for Media, Audiovisual Unit | Technical services entailing the transmission and reception of video and sound signals |
| L - 043059 | 09/24/2013 | EFI U.K. Office | The British Broadcasting Corporation (BBC) | United Kingdom-London: IT services: consulting, software development, Internet and support |
| L - 043070 | 09/24/2013 | EFI France Office | Kystverket | Norway-Ålesund: Mobile-telephone services |
| L - 043067 | 09/26/2013 | EFI Germany Office | CertiCon a.s. | Czech software developer seeks to partner with Florida high tech manufacturer |
| L - 043083 | 09/30/2013 | EFI Taiwan Office | Maslino Trading Company | Looking to buy mini portable boomboxes with mp3 player |

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| Life Sciences | | | | Number of Lea 6 |
| L - 043061 | 09/12/2013 | EFI U.K. Office | NHS Supply Chain acting as agent for NHS Business Services Authority | United Kingdom-Normanton: Medical equipment |
| L - 043068 | 09/14/2013 | EFI France Office | Nordlandssykehuset HF+Helgelandssykehuset HF | Norway-Bodø: Laboratory glassware |
| L - 043058 | 09/18/2013 | EFI U.K. Office | Department for International Development Procurement | United Kingdom-East Kilbride: Research services |
| L - 043062 | 09/18/2013 | EFI U.K. Office | NHS Supply Chain acting as agent for NHS Business Services Authority | United Kingdom-Normanton: Renal support devices |
| L - 043064 | 09/24/2013 | EFI U.K. Office | North of England NHS Commercial Procurement Collaborative | United Kingdom-Sheffield: Analysers |
| L - 043082 | 09/30/2013 | EFI Taiwan Office | Hulala Company, Limited | Looking to buy Metronic-lifepak 12 SLA 12V 2.5AH battery |

Total Number of Trade Leads: 32