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WORLD TRADE CENTER ORLANDO IS PROUD TO PRESENT: DEVELOPING AN INTERNATIONAL STRATEGY

Biographies of speakers



Lawrence J. Chastang, CPA is the Managing Principal of International Services for LarsonAllen LLP and is based in Orlando, Florida. He specializes in international taxation, assisting a variety of clients ranging from small entrepreneurs to major multi-national subsidiaries with their individual and corporate work. Mr. Chastang has been serving international clients and has developed strong business ties in the international community. For many years, he worked as a tax manager with Price Waterhouse in Orlando, and thereafter became a founding partner and the managing partner of the accounting firm Chastang, Ferrell, Sims & Eiserman LLC, which merged with LarsonAllen in 2006. Mr.Chastang advises on a wide range of domestic and international tax issues with clients that include multinational corporations, partnerships and entrepreneurs as well as foreign persons investing in the United States. Mr. Chastang is acknowledged as one of Florida's leading experts in international business and taxation and is fluent in Spanish and French.



J. Stephen Fancher is the President and C.E.O. of the Florida Export Finance Corporation (FEFC) which is a not for profit corporation created and funded by the State of Florida. He has 40 years of diversified experience in export trade finance starting with 15 years at Caterpillar Tractor Co. where he was the resident expert on government export assistance programs. He joined the Foreign Credit Insurance Association (FCIA), now part of the Export Import Bank of the United States, and later formed a private company instrumental in developing the U.S. capital markets as a funding source for foreign receivables. Mr. Fancher has acted as pro bono consultant to both the U.S. and Florida governments. His export trade experience with both large and small companies and in both the public and private sectors has given him a valuable background

for running the FEFC with its primary purpose of financial support for Florida small and medium sized exporters.

Additional speakers on next page...

EVENT: DEVELOPING AN INTERNATIONAL STRATEGY
LOCATION: CITRUS CLUB (DOWNTOWN ORLANDO)
FOR MORE INFORMATION PLEASE VISIT:
<http://www.worldtradecenterorlando.org/eventlist.html>

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Sharyn Koenig is the Director of Ex-Im Bank's Southeast Regional Office located in Miami. She has nearly 30 years of experience with Ex-Im Bank's products, and advises exporters, bankers and the trade-related business community in international risk mitigation and trade financing techniques. Prior to her current position, Sharyn was a Senior Business Development Officer in Ex-Im Bank's Northeast Regional Office in New York, and also worked for Ex-Im Bank's former agent, FCIA Management Company, where she held various management positions in the areas of business development, marketing communications, and broker relations.



Robert Q. Lee received the Martindale-Hubbell highest AV® Preeminent™ 5.0 out of 5 rating. Represented public, private, and emerging growth companies in corporate and commercial matters, mergers, asset and stock acquisitions and divestitures, reorganizations and roll-ups, business start-ups, project financing, securities offerings, indentures, bond issues, corporate governance, private equity and mezzanine financing, securitizations, equipment financing, secured transactions, supplier and distribution agreements, technology licensing, servicing agreements, and franchising. Served as interim in-house counsel and outside corporate counsel for Fortune 100 multinational companies.